

## **Chat with the Colleagues**





At the office Jun and his colleague Niko talks about the new project.

Niko: Hi Jun, I've heard about the plan to introduce a new model of cell phone. Isn't it great!

Jun: Yeah it's a pressure but I really need your input now, regarding reliable manufacturers.

Niko: Okay, I think I can help you with that. But first, you've got to relax Jun. Don't stress yourself, now take a deep breath.

Jun: (inhale & exhale)

Niko: Have you heard of the company in Taiwan?

Jun: Which one are you talking about?

Niko: It's a top notch company, TSMC remember?

Jun: Oh yeah. I remember. What is the discount rate they can give to their clients? Do you have any idea?

Niko: Well, they offer as high as 10% to their first time clients.

Jun: Not bad. Do they guarantee the quality for 1 year?

Niko: I've heard that they only guarantee for 6 months. You know TSMC is a leading manufacturer of semiconductor so companies are running after it.



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Jun: Oh I see, it seems a bit strict.

Niko: What about the Kowloon Company in Hong Kong?

Maybe they can offer a better deal.

Jun: You're right. I'll try to inquire. By the way, how do you

know these companies?

Niko: That's the prize of being a wide reader.

<b>Useful Expressions</b>	Part B
1. I've heard about	A. Don't work too hard
2. It's a pressure	B. You look old.
3. Don't stress yourself.	
4. You're aging.	C. It's a problem./ It is causing trouble.
5. Have you heard of	D. to grab the chance to get something
	E. Do you know that exists?
Phrases:	
6. a top notch	F. on the first rank/the best/ of excellent performance/ leading
7. running after	G. I am being told about